

PARTNERS FOR IMPACT, LLC

PARTNERING FOR STRONG, HEALTHY, EFFICIENT
NONPROFITS, COALITIONS & COLLABORATIVES
IMPACTING OUR LIVES, OUR COMMUNITIES AND OUR WORLD FOR THE BETTER

MISSION

At Partners for Impact, LLC, our mission is to strengthen the effectiveness of nonprofit organizations, coalitions, and collaborative initiatives. We partner with you to gain maximum impact through system-level thinking, data utilization, targeted planning, innovative programming, intentional communications, and skilled facilitation.

VALUES

Active communication with continuous feedback
Clarity
Collaboration
Forward thinking - appreciative rather than problem focused
Integrity
Knowing the story behind the work
Organic processes
Self-differentiated leadership
System integration and awareness

SERVICES

The scope of work for each project is uniquely designed around the needs of the client(s) through clarifying conversations and a proposal process. Here are a few examples of the services we offer:

Organizational or Service System Assessment

Before strategic planning, capacity building, or program development, it is important to gather and analyze information to assess the current environment and provide context for decision making. Services in this area may include:

- Environmental scan
- Consumer or stakeholder feedback (surveys/discussion groups/interviews)
- Needs assessment and research into best practices
- Collective analysis and structured discussion of data and feedback

Workflow and Process Mapping

Workflow and process mapping are critical components in the early design of a program or collaborative initiative. It can also be used to improve efficiencies, identify gaps or find new opportunities for collaboration in existing initiatives. Services include gathering information (observations, interviews, and structured group discussions) and providing visualization tools to show complex processes within an organization or across organizations and sectors.

Organization, Collaborative or Project Design and Support

The design of an initiative provides the foundation for:

- Leadership
- Role clarification
- Workflow
- Policies and procedures
- Communication (information sharing and feedback)
- Management of resources
- Accountability to expectations

Design should reflect the shared vision and values of the organization(s) as well as best practices for services offered and populations served. Services in this area may include assistance in developing the initial structure and design for a new project or assessing and strengthening an existing project design to improve efficiency, effectiveness, team functioning, and the overall health of the partnership.

Use of Metrics, Quality Improvement, and Outcome Tracking

Nonprofits are finding an increasing need for the use of data driven practices. We can help by providing structure and tools for:

- Program evaluation and outcome tracking
- Data presentation (dashboards, reports)
- Continuous Quality Improvement (CQI)
- Data utilization for program planning, grant writing, fund raising, etc.

Visioning and Strategic Planning

Visioning and planning are important practices for coalitions and collaborative initiatives as well organizations. Our strategic planning process includes:

- Organizational and service system assessment, and a structured process for interpreting assessment information
- Clarification or affirmation of shared vision
- Clarification or affirmation of mission
- Identification of critical areas of focus
- Creation of high level goals
- Break down of each goal into measurable, realistic, time specific strategies
- Creation of an operational plan that directly links goals and strategies to program and staff performance objectives.
- Identify a process for continuous measurement, review and accountability

Training & Group Facilitation

The purpose of training is to assist a group in gaining new knowledge and learning how to apply that knowledge. Many projects begin with a preliminary training or process overview. In addition, we can support targeted training projects related to our areas of expertise or through use of content materials provided by the client. Our training methods typically follow a three step pattern: 1. Explain 2. Demonstrate 3. Practice.

The purpose of group facilitation is to lead a group of people through a process of collective decision making. We help move groups through the phases of group process by using various structured methods to guide them in:

- Idea generation
- Clarification
- Organizing information
- Dialogue
- Conflict resolution
- Prioritization
- Decision making

Special Area of Expertise: Homeless Service Program Design and Set Up

As a prior Executive Director for a homeless service provider providing best practice emergency shelter in apartment settings and rapid rehousing for families, Beth Bordeaux, Partners for Impact's Principal Consultant, can offer targeted support in programs addressing family homelessness and establishing Rapid Rehousing projects.

Special Area of Expertise: Collaboration Support

Beth Bordeaux, Principal Consultant has been a lead partner through the planning and development of multiple collaborative efforts including a successful collective impact model in the North Carolina Triangle area for youth aging out of foster care. This initiative is continuing to grow and expand across the region and has been held as an example of collaboration by United Way of the Greater Triangle and other funders. Beth can provide capacity building support for collaborative initiatives including:

- Supporting the backbone organizational roles
- Developing and intentionally keeping focus on the shared vision
- Role definition and coordination of activities
- Documentation and reporting of shared metrics and accountability
- Sustaining multi-leveled communications